

# **DIRECTLINC DISTRIBUTION & STORAGE PROPOSAL**



Updated on 18<sup>th</sup> December 2023

# DIRECTLINC SPECIALISE IN THE TOTAL SUPPLY CHAIN MANAGEMENT OF CONTAINERS AND SPECIALISED DELIVERIES

Regardless of destination, volume and lead time, we have the expertise, equipment, network and capability to ensure a best in class service.

DirectLinc is a leading service provider throughout the UK and Europe.



**Ambient &  
Refrigerated  
Containers**



**BRC / FORS  
Accredited**



**Latest use of  
Telematics**



**Integrated IT  
Solutions**



**State-of-the-art  
Fleet / Euro 6  
Standard**

## CONDITIONS OF CARRIAGE

All goods are carried subject to RHA and DirectLinc Conditions of Carriage

(Copy of Conditions are available on our website [www.direct-linc.com](http://www.direct-linc.com))

## CONDITIONS OF STORAGE

All goods are stored subject to UKWA conditions of storage.

(Copy of Conditions are available on our website [www.direct-linc.com](http://www.direct-linc.com))





## DISTRIBUTION PROPOSAL

For all new customers that have not previously traded with DirectLinc.

A new account form is required to be completed and submit at least 48hrs prior to any work being undertaken.

Please go to [www.Direct-Linc.com/customerform](http://www.Direct-Linc.com/customerform) to complete this form.



## CONDITIONS OF CARRIAGE

Where the Customer requires a Consignment to be collected from its premises or those of its own customer or agent (the “premises”) the Customer shall ensure that the arrangements for loading and unloading are safe and secure so as not to cause any damage or loss of whatever nature to DirectLinc vehicles or to the Consignment or those of its nominated sub-contractors. The Customer will provide adequate security for the vehicle, its contents and equipment and the Consignment whilst on the premises.





**GENERATOR EQUIPPED TRAILER**



**AMBIENT CURTAIN SIDED TRAILER**



**CONTAINERISED TRANSPORT**



**SPECIALISED CRANE TRANSPORT**

## FLEET OPTIONS

When it comes to specialised transport DirectLine leads the way, offering a diverse fleet of equipment and our specialist team managing the strict rules and regulations we guarantee a safe and compliant national service.

## RISK & LOSS

Whilst on the Customer's premises the Customer shall bear the risk of all direct, indirect, financial or consequential loss, damage or deprivation of use of the vehicle or its contents save where this is as the direct result of the negligence of DirectLinc. If the vehicle is lost, stolen or otherwise disappears from the premises, or if the trailer is damaged on the Customer's premises to such an extent that it cannot, in the opinion of DirectLinc or its insurers, be economically restored to a good operating order, condition and appearance, the Customer shall promptly pay DirectLinc an amount equal to the replacement value of the vehicle determined as of the date first missing or damaged.

The Customer will ensure the vehicle on a market value basis to the amount of the loss to DirectLinc and to a minimum value as specified by DirectLinc. If the vehicle is damaged or stolen or is otherwise unroadworthy, until the Customer or the Customer's insurance company has paid DirectLinc in full, the Customer will be responsible for payment of the amount of DirectLinc's daily rate for the vehicle.

By requesting DirectLinc Limited to engage in works on the Customer's behalf the Customer will be deemed to have accepted the DirectLinc conditions of carriage unless communicated in writing to the contrary prior to works being carried.

## STORAGE

DirectLinc operate a BRC Accredited Warehouse capable of storing multiple temperature products at any time. We offer a full value-added service to all our customers should they require.



## LIABILITY FOR LOST PALLETS

DirectLinc liability shall be excluded for any claim that is in respect of cases, boxes or units of whatever nature which individually or in combination constitute only part of a pallet.

In the case of whole pallet liability and/or accountability such liability and/or accountability will be determined subject to the RHA Conditions of Carriage and these Additional Conditions of Carriage. Without prejudice to the RHA Conditions of Carriage DirectLinc will not be liable in circumstances where it is able to produce: -

1. A Load Plan,
2. CCTV Records and
3. Telematics - to prove vehicle location and delivery

Which show the relevant pallet or pallets loaded intact on DirectLinc's vehicles.

# DIRECTLINC FUEL SURCHARGE MECHANISM

The base price for fuel is noted on your quotation. The rates are subject to a weekly variable surcharge that would be applied to all delivery charges where fuel represents 32% of total delivery costs (unless otherwise stated).

Please note there is no rebate on fuel below the base price.

## **ROAD FUEL SURCHARGE FORMULA**

Fuel is a volatile commodity and as such we need to apply a fuel surcharge mechanism that recognises increases in price.

There are two key components that form the fuel surcharge calculation, they are:

- Fuel base price – that price which is used at the time the prices were calculated
- Percentage of operating cost that fuel represents

The fuel price is taken from the actual buy price and subject to weekly change.

## **ROAD FUEL SURCHARGE EXAMPLE**

In this example the:

- Fuel base is £ 1.10
- The percentage of operating cost is 32%

So, using an example whereby diesel has increased to £1.152 per litre, the fuel surcharge is as follows:

- **£1.152 - £1.100 = £0.052 (£ price variance from base price)**
- **This represents a 4.7272% increase in derv price (£0.052 / £1.100)**
- **Fuel surcharge therefore applicable using example above = 32.0% x 4.7272% = 1.504%**

**Therefore, a pallet rate of £25.00 applying the above surcharge of 1.504% would result in a fuel surcharge inclusive price of £25.38 (£25 + (£25 x 1.504%))**

## **AUXILIARY FUEL SURCHARGE EXAMPLE (WHERE APPLICABLE)**

In this example the:

- Fuel base is £0.59
- The percentage of operating cost is 1.6%

So, using an example whereby diesel has increased to £1.152 per litre, the fuel surcharge is as follows:

- **£1.152 - £0.59 = £0.056 (£ price variance from base price)**
- **This represents a 0.9491% increase in derv price (£0.056 / £0.59)**
- **Fuel Surcharge therefore applicable using example above = 1.6% x 0.9491% = 1.5185%**

**Therefore, a pallet rate of £25.00 applying the above surcharge of 1.5185% would result in a fuel surcharge inclusive price of £25.38 (£25 + (£25 x 1.5185%))**

**Example £25 + Vehicle Fee £0.38 + Auxiliary Fee £0.38 = £25.76**



# DIRECTLINC FERRY FUEL SURCHARGE MECHANISM

## European Ferry Crossing

For those journey that include a European ferry crossing there is an additional surcharge called SECA/BAF/CAF.

This rate is imposed by the ferry / rail companies and changes monthly.

## FERRY SURCHARGE FORMULA

Chargeable load space is calculated using equivalent GKN pallet (standard 1200\*1000) spaces as below;

Unit Type	Units On Full Load	Equiv. GKN Space
PV / Chep Pallet	26	1.0000
EURO Pallet	33	0.7878
Auction Trolley (AT)	22	1.1818
Danish Trolley (DT)	43	0.6047

The ferry surcharge is based on the prevailing calendar monthly rates published by our premier ferry services trading partner.

The total ferry surcharge is calculated by applying the number of equivalent pallet spaces used against the monthly ferry surcharge rate.

(Total equivalent pallet spaces used x Ferry surcharge rate)

## Example

A load contains 2 Chep pallets & 5 AT's.

Calculation:  $((2 \times 1) + (5 \times 1.1818)) = 7.909$  Chep pallet spaces used

Rebate applicable:  $7.909 \text{ Chep pallet spaces} \times £6.21 = £49.11$

**NB: All prices quoted are net of VAT**

## ETS - EU Emissions Trading System (ETS) [\(MARITIME TRANSPORTATION\)](#)

From the 1st January 2024 those journey that require ferry crossing there is an additional surcharge called ETS. This rate is imposed by the ferry companies and changes monthly.

This effects all maritime crossing which are either EU to EU, UK to EU or EU to UK.  
UK to UK is not affected by ETS (for example UK to Northern Ireland).



## PALLET MANAGEMENT

Blue CHEP & LLP pallets are treated as within their own Manage Recovery schemes.  
All other pallets are treated as one-way trips.

## ORDER LAYOFF

We operate a web ordering system. This is a simple, robust and secure way of entering orders. Access to the order form will be via the DirectLinc webpage [www.direct-linc.com](http://www.direct-linc.com) . Login details will be provided once registered.

## PALLET LABELS

Pallet Labels will need to be attached to two sides of each pallet.

## PAYMENT TERMS

Our credit terms are a strict 30 days from invoice date.

Payment is in £ (Sterling) and is subject to VAT at the prevailing rate (20%) (unless otherwise stated).

## DURATION AND NOTICE

The agreement shall commence on the Commencement Date and shall continue for a fixed term of 12 months and shall continue thereafter unless it is terminated by either party giving to the other not less than three months 'notice.

On the anniversary of the commencement of service a review of the rates will take place unless any detail surrounding the original quote changes, for example volume.

In the event of the Supplier's repeated or material breach of any of its obligations under the agreement, or in the event of a change in the ownership or control of the Supplier, or if the Supplier at any time for any reason is either prevented from or unable to perform its obligations under this agreement, or if the Supplier makes or offers to make any arrangement with its creditors, or becomes insolvent, or has a receiver/administrator appointed to its business, or is compulsorily or voluntarily wound up, FreshLinc shall be entitled at its discretion, and without prejudice to any other remedy, to suspend the performance of or to terminate the Contract, and in the event of termination to keep or take possession of any goods or of any items belonging to the Supplier and to enter any premises of the Supplier for that purpose or removal of FreshLinc controlled assets.

The above rights of termination of the Contract are without prejudice to any other rights of termination available to FreshLinc or the Supplier under the Contract or the law.

## RETURNS AND OTHER CHARGES

Any returns or other applicable charges outside of this quotation will only be applied after consultation with and agreement.

## OPEN AN ACCOUNT

NEW CUSTOMERS THAT HAVE NOT TRADED WITH FRESHLINC MUST COMPLETE A NEW ACCOUNT FORM AND SUBMIT THIS 48HRS PRIOR TO ANY WORK BEING UNDERTAKEN.

PLEASE GO TO [WWW.DIRECT-LINC.COM/NEWCUSTOMER](http://WWW.DIRECT-LINC.COM/NEWCUSTOMER) TO COMPLETE THIS FORM.



## ONCE REGISTERED

ONCE REGISTERED AND YOU HAVE ACCEPTED YOUR QUOTE, WE WILL SET YOU UP WITH YOUR OWN WEB PORTAL TO PLACE YOUR ORDER.

(A USER GUIDE TO THIS CAN BE FOUND ON [WWW.DIRECT-LINC.COM/WEB-USER-GUIDE](http://WWW.DIRECT-LINC.COM/WEB-USER-GUIDE))



## WE COLLECT & DELIVER





# CONTACT



*SHOULD YOU HAVE ANY QUESTIONS, PLEASE CONTACT ONE OF OUR TEAM.*

---

## Chief Executive Officer

**Lee Juniper**

**07825 444966**

**Lee.juniper@freshlinc.com**

## General Manager

**Michael Butcher**

**07775 022645**

**Michael.butcher@direct-linc.com**

## Operations Manager

**Bob Barnett**

**07827 157053**

**Bob.barnett@direct-linc.com**

## Chief Financial Officer

**Stephen King**

**07870 913801**

**Stephen.king@freshlinc.com**

---

## Administration Manager

**Debbie Maher**

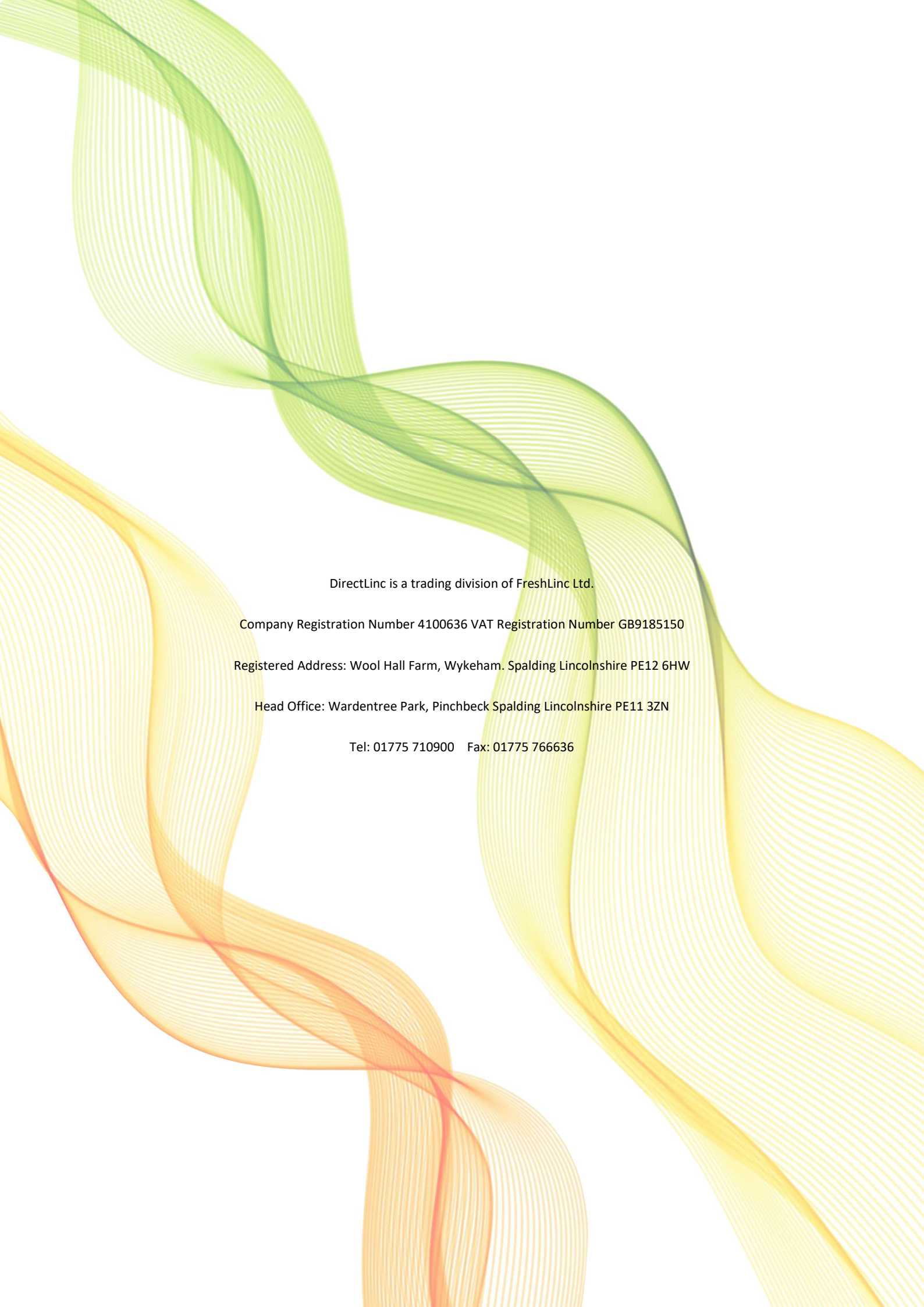
**01775 710900**

**Debbie.maher@freshlinc.com**

**Office 01775 720770**

---





DirectLinc is a trading division of FreshLinc Ltd.

Company Registration Number 4100636 VAT Registration Number GB9185150

Registered Address: Wool Hall Farm, Wykeham. Spalding Lincolnshire PE12 6HW

Head Office: Wardentree Park, Pinchbeck Spalding Lincolnshire PE11 3ZN

Tel: 01775 710900 Fax: 01775 766636